

Wine:

Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during January, 2003. The denominator represents the total number of TEU shipped carriers, throughout the 2003 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, January, 2003.

Market Share-January:

Each carrier's current market share is based on the number of containers shipped during January, 2003. Source: PIERS, January, 2003.

Market Share-CY 2003:

Each carrier's market share is based on the total number of containers shipped throughout the 2003 calendar year. Source: PIERS, 2003.

Transit Time

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates

Ocean rates are applicable for March 31, 2003. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate

Container rates for Wine are quoted on full 40-foot dry or refrigerated containers depending on the demand for the shipments moving that quarter.

Definitions

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1.000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

TEU = 20-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, and April Taylor of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, or Taylor on (202) 690-1326 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Issue Date: March 31, 2003 Page 1 of 12

L.A./L.B./Oakland Ports To Antwerp, Belgium

Wine

Monthly Market Share For: January 2003

Month\Year: 66.0 \ 66.0								Surcharg	ges:				
Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	35%	35%	31 Days	\$474 ¹⁶	\$412	\$40		\$500				15 KT	\$8,062
OOCL	20%	20%	21 Days	\$474 ¹⁶	\$648	\$40		\$500					\$8,298
Hapag-Lloyd	15%	15%	24 Days	\$474 ¹⁶	\$648	\$40		\$500					\$8,298
NYK Line	10%	10%		\$5,050	\$432	\$40		\$500					\$6,022
Mexican Line	9%	9%	24 Days	\$1,600 21									\$1,600
Star Shipping	9%	9%	27 Days										

Average Container Rat \$7,276

COSCO

2%

2%

Issue Date: March 31, 2003 Page 2 of 12

¹ Rate is per container

¹⁶ Rate is calculated per KT not by container.

²¹ Rate is for a dry shipment, not a refrigerated shipment.

L.A./L.B./Oakland Ports To Bangkok, Thailand

Wine

Monthly Market Share For: January 2003

Month\Year: $5.0 \setminus 5.0$

								Surcnarg	ges:				
Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	40%	40%	24 Days	\$2,365	\$185	\$40							\$2,590
OOCL	40%	40%	20 Days	\$1,650	\$185	\$40							\$1,875
Evergreen	20%	20%	27 Days 4										

Average Container Rat \$2,233

Issue Date: March 31, 2003

Page 3 of 12

⁴ Transit time is based on departure from Long Beach, CA.

L.A./L.B./Oakland Ports To Busan, South Korea

Market

Market

Wine

Monthly Market Share For: January 2003

Transit

Month\Year: 21.0 \ 21.0

	Surcharg	res:				
CAF	THC	CFS Rec	ARB	Cotton R.	Size	Container Rat

Carrie	Share	Share CY	Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
APL	37%	37%	16 Days	\$3,174	\$148	\$40							\$3,362
Maersk-SeaLand	23%	23%	15 Days										
Hanjin	23%	23%	13 Days	\$1,600	\$185	\$40							\$1,825
Hyundai	16%	16%	12 Days	\$2,210	\$185								\$2,395

Average Container Rat \$2,695

L.A./L.B./Oakland Ports To Felixstowe, UK

Wine

Monthly Market Share For: January 2003

Month\Year: 221.0 \ 221.0

	Market	Market	Transit					Surcnarg	es:				
Carrie	Share	Share CY	Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	100%	100%	16 Days	\$457 ¹⁶ \$	\$412	\$40		\$500					\$7,807

Average Container Rat \$7,807

Issue Date: March 31, 2003 Page 5 of 12

¹⁶ Rate is calculated per KT not by container.

L.A./L.B./Oakland Ports To Hong Kong

Wine

Monthly Market Share For: January 2003

Month\Year: 10.0 \ 10.0

1010 (1010								Surcharg	ges:				
Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Yang Ming	30%	30%	16 Days										
OOCL	21%	21%	13 Days	\$1,607	\$185	\$40							\$1,832
Maersk-SeaLand	20%	20%	15 Days										
Hapag-Lloyd	20%	20%	7 Days	\$1,200	\$185	\$40							\$1,425
Kline	10%	10%	13 Days	\$1,247	\$192	\$40							\$1,479
MOL	0%	0%	14 Days	\$1,450	\$185	\$40							\$1,675

Average Container Rat \$1,603

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Wine

Monthly Market Share For: January 2003

Month\Year: $2.0 \setminus 2.0$

Carrie

Hanjin

2.0								Surcharg	es:				
	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
	100%	100%	13 Days	\$1,600	\$185	\$40							\$1,825

Average Container Rat \$1,825

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Market

Share

91%

9%

Market

Share CY

91%

9%

Wine

\$40

\$40

Monthly Market Share For: January 2003

\$3,120

\$2,100

\$185

\$185

Transit Time

21 Days

19 Days

Month\Year: 11.0 \ 11.0

Carrie

Hanjin

Hapag-Lloyd

				Surcharg	res:				
Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
\$3 120	\$185	\$40							\$3,345

Average Container Rat \$3,252

\$2,325

Issue Date: March 31, 2003 Page 8 of 12

L.A./L.B./Oakland Ports To Rotterdam, Netherlands

Wine

Monthly Market Share For: January 2003

Month\Year: 340.0 \ 340.0

Month\Year: 340.0\34	0.0						Surcharg	ges:				
Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	97%	97%	27 Days	\$474 ¹⁶ \$412	\$40		\$500					\$8,062
OOCL	3%	3%	29 Days	\$474 ¹⁶ \$648	\$40		\$500					\$8,298

Average Container Rat \$8,069

¹⁶ Rate is calculated per KT not by container.

L.A./L.B./Oakland Ports To Singapore

Wine

Monthly Market Share For: January 2003

Month\Year: 14.0 \ 14.0

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	49%	49%	17 Days										
Maersk-SeaLand	21%	21%	22 Days										
P&O Nedlloyd	15%	15%	17 Days										
Kline	7%	7%	18 Days										
APL	7%	7%	17 Days	\$2,305	\$185	\$40	8%						\$2,714
MOL	1%	1%	22 Days	\$2,130	\$185	\$40							\$2,355

Average Container Rat \$2,654

L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Wine

Monthly Market Share For: January 2003

Month\Year: 142.0 \ 142.0 Surcharges:

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	51%	51%	10 Days	\$1,035	\$185	\$40							\$1,260
NYK Line	20%	20%	11 Days	\$1,250	\$185								\$1,435
Hanjin	16%	16%	10 Days	\$1,500	\$185	\$40							\$1,725
K Line	6%	6%	10 Days	\$2,280		\$40							\$2,320
COSCO	1%	1%	10 Days	\$1,500	\$185								\$1,685
Maersk-SeaLand	1%	1%	11 Days										
APL	1%	1%	8 Days	\$2,325	\$185	\$40	4%						\$2,643
Hapag-Lloyd	1%	1%	9 Days	\$1,250	\$185	\$40							\$1,475
Yang Ming	1%	1%	10 Days										
Hyundai	1%	1%	13 Days	\$1,700	\$185								\$1,885

Average Container Rat \$1,464

LA/LB/Oakland ports To Thamesport, UK

Wine

Monthly Market Share For: January 2003

Month\Year: 79.0 \ 79.0

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec AR	B Cotton R	. Size	Container R ate
P&O Nedlloyd	40%	40%		\$457 ¹⁶	\$648	\$40		\$375				\$7,918
Hapag-Lloyd	28%	28%	26 Days	\$4,050	\$648	\$40		\$500				\$5,238
Mexican Line	24%	24%		\$1,600 ²¹								\$1,600
Atlantic Container Line	5%	5%		\$4,050	\$648	\$40		\$500				\$5,238
NYK Line	2%	2%		\$5,250	\$432			\$500				\$6,182

Average Container Rat \$5,457

Page 12 of 12

¹⁶ Rate is calculated per KT not by container.

²¹ Rate is for a dry shipment, not a refrigerated shipment.